

## Message Text

CONFIDENTIAL

PAGE 01 TANANA 00205 290751Z  
ACTION AF-08

INFO OCT-01 ISO-00 PM-04 NSC-05 SP-02 SS-15 COME-00 TRSE-00  
MC-02 ACDA-07 OMB-01 IGA-02 AID-05 CIAE-00 INR-07  
NSAE-00 L-03 EB-08 /070 W  
-----291105Z 107320 /22

R 290730Z JAN 77  
FM AMEMBASSY TANANARIVE  
TO SECSTATE WASHDC 8822  
INFO DIA WASHDC

C O N F I D E N T I A L TANANARIVE 0205

E.O. 11652:GDS  
TAGS: PDIP, EINV, MA,US  
SUBJECT: PURCHASE OF HERCULES AIRCRAFT

REFS: (A) TANANARIVE 0182 (B) STATE 016929

1. EMBASSY HAS RECEIVED FROM LOCKHEED MARIETTA NEW PRICE SCHEDULE FOR HERCULES AIRCRAFT EFFECTIVE FEB 1. NEW SCHEDULE WILL RAISE PRICE BY ABOUT \$500,000 PER AIRCRAFT.

2. WHEN LOCKHEED REP PUTNAM DEPARTED TANANARIVE JAN 24 FOR MAURITIUS, HE INFORMED US OF EXPECTED ARRIVAL OF PRICE SCHEDULE AND SAID THAT LOCKHEED MAY REQUEST US TO TRANSMIT NEW SCHEDULE TO MINDEF SECGEN RASOLOMALALA. WE HAVE NOT DONE SO IN VIEW OF REF (B) AND BECAUSE LOCKHEED TELEX SAID THAT SCHEDULE SHOULD NOT BE PRESENTED TO MALAGASY UNTIL FURTHER INSTRUCTIONS ARRIVE (THEY HAVE NOT ARRIVED YET).

3. REQUEST DEPT'S INSTRUCTIONS AS TO WHETHER WE SHOULD DELIVER NEW SCHEDULE TO RASOLOMALALA WHEN LOCKHEED REQUESTS US TO DO SO. WE DO NOT KNOW IF LOCKHEED WILL STRETCH EFFECTIVE DATE OF NEW SCHEDULE FOR BENEFIT OF MALAGASY. IF IT WILL NOT, AND NEW PRICES GO INTO EFFECT FEB 1, WE MAY

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BE ACCUSED OF OBSTRUCTIONISM BY BOTH GDRM AND LOCKHEED IF WE ARE NOT ALLOWED TO CONVEY PRICE LIST. AS ALTERNATIVE, DEPT MAY WISH TO SUGGEST TO LOCKHEED THAT IT TELEX RASOLOMALALA DIRECTLY RATHER THAN THROUGH EMBASSY.

4. WE ARE UNAWARE OF ANY MOVEMENT ON GDRM SIDE RE PURCHASE SINCE WE HAVE NOT HAD CONTACT THIS PAST WEEK

WITH THOSE GDRM OFFICIALS MOST INVOLVED. HOWEVER, AS FAR AS WE CAN TELL, GDRM (READ RATSIRAKA) IS STILL VERY INTERESTED IN PURCHASE BUT HAS BEEN PREOCCUPIED WITH OTHER MATTERS SUCH AS SUDDEN FLURRY OF TRIPS TO PROVINCES. THEREFORE, HE HAS NOT RESOLVED FINANCIAL ASPECT OF PURCHASE AS DESCRIBED EARLIER MESSAGES.

SHEINBAUM

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## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRANSPORT AIRCRAFT, AIRCRAFT SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 29-Jan-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977TANANA00205  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770032-1152  
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**Line Count:** 69  
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**Litigation History:**  
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**Office:** ACTION AF  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 TANANARIVE 182, 77 STATE 16929  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 01-Apr-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3591729  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PURCHASE OF HERCULES AIRCRAFT  
**TAGS:** PDIP, EINV, MA, US  
**To:** STATE  
**Type:** TE  
**vdkvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/792b71d9-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
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22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009